

February 9, 2007

Mr. Julian N. Johnson
The Chairman
National Telecommunications Regulatory Commission
42 –2 Kennedy Avenue
Roseau
Commonwealth of Dominica

Dear Mr. Johnson

Re: Introduction of Unlimited Domestic Fixed to Fixed Calling

Cable & Wireless Dominica Ltd. (“C&W”) seeks the Commission’s approval pursuant to regulation 16 of the *Telecommunications (Retail Tariff) Regulations, 2004* (the “Regulations”) to implement a new service for domestic calling from fixed lines.

The Proposal

The Unlimited Domestic Fixed to Fixed Calling Plan (the “Plan”) will allow Cable & Wireless fixed line customers to make unlimited domestic calls to other Cable & Wireless fixed line phones for the low price of \$25 per month. Customers signing up to the Plan will automatically receive Voicemail and Call Waiting services in the monthly price. Customers signing up to the Plan will be required to subscribe for a minimum period of one year, following which; they may terminate at any time on 30 days’ written notice. Termination during the initial year will incur an early termination charge equal to EC \$50.00

Rates for calls outside of the Plan – that is, for calls from fixed to mobiles or international calls – remain the same. The Plan is available residential however, each Plan subscription will apply to one line only, and cannot be used for PABXs or other multi-line systems.

Consistent with its existing fixed line offerings, C&W’s terms and conditions will apply to the Unlimited Fixed to Fixed Calling Plan.

Benefits of the Proposal

As the Commission will be aware, while the penetration of mobile phones continues to increase in Dominica, growth in the installation and use of fixed lines has been more limited, and use of the fixed line as the primary device for calling is on the decline. Notwithstanding this trend, it remains necessary to maintain a strong fixed network in order to continue to provide high quality fixed calling services, and to be able to provide high speed internet services using DSL technology.

As a result, it is critical that C&W try to retain or increase its existing fixed line customer base. This proposal is designed to provide additional value to fixed line customer in order to increase their loyalty to fixed line services, and to attract new customers to the fixed line network. This proposal will provide significant value to customers who make substantial numbers of fixed line to fixed line calls. It will provide convenience to those customers who wish to be able to make calls without being concerned about the per-minute cost of those calls.

Regulatory Treatment

C&W notes that fixed services are considered regulated for the purposes of the Regulations and the Price Cap Plan (the "PCP"). Pursuant to Regulation 10 C&W believes that the Plan should therefore be characterized as regulated. C&W is applying for approval of the service in accordance with regulation 16. As this is a new service, C&W has not attached a rate change compliance filing.

Initial Promotion

In addition to applying for approval to offer this service, pursuant to section 25 of the Regulations, C&W hereby provides notice that it will conduct a promotion whereby customers signing up to the Plan between March 1st to March 31st, 2007 will be given the first month of the Plan for free. Consistent with subsection 25(1), C&W will offer the market trial for no more than ninety days. As this is the first time this service has been offered by C&W, this market trial is not similar to a market trial that concluded less than 120 days previously. Consistent with paragraph 26(1) (c), by copy of this letter, C&W is concurrently providing a copy of this notification to ECTEL.

Effective Date

In accordance with r. 16 of the Regulations, C&W is proposing that the Plan be available to customers as of March 1st, 2007. C&W therefore requests approval of the proposed service set out in this filing as quickly as possible. C&W notes that, pursuant to regulation 16 of the Regulations, C&W has concurrently provided notice of this proposal to ECTEL, and has published notice in a

newspaper of widespread circulation and on C&W's website. In addition, C&W has attached new tariff pages for the plan. If approved, these pages will be added to C&W's Tariffs.

Should you have any questions in relation to this proposal, please do not hesitate to contact me.

Yours faithfully,

Nabeel Bhatti
Chief Executive

c.c. Mr. Eliud Williams, Managing Director, ECTEL
Geoff Batstone, V.P. Legal and Regulatory, C&W